







## Post Performance for **Vet Comp & Pen**

July 29, 2019 – February 28, 2020

Review the lifetime performance of the posts you published during the publishing period.













## Published Posts

Review the lifetime performance of the posts you published during the publishing period.

| Profile   | Post by Published Date ▼   | Impressions | Reach | Engagement Rate (per Impression) | Engagements | Likes | Comments | Saves |
|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|   |  <p>Tue 12/24/2019 12:04 pm EST<br/>Today we honor all those serving our great country this holiday season. Without your sacrifice and willingness</p> <p><b>CP</b> Post by Chandler P.</p> | 445         | 417   | 8.5%                             | 38          | 34    | 3        | 1     |
|   |  <p>Thu 11/28/2019 3:03 pm EST<br/>Today, we want to recognize our active duty service members overseas. Without your sacrifice and</p> <p><b>LS</b> Post by Loxley S.</p>                  | 429         | 374   | 3.7%                             | 16          | 16    | 0        | 0     |
|   |  <p>Fri 10/11/2019 4:52 pm EDT<br/>Knowing the differences between tolerance, dependence and addiction could help save someone's life. Do</p> <p><b>CP</b> Post by Chandler P.</p>         | 403         | 294   | 2.2%                             | 9           | 8     | 1        | 0     |
|   |  <p>Fri 10/11/2019 2:55 pm EDT<br/>"One of the most important things you could realize is that you're not alone."<br/>- Dwayne Johnson 🇺🇸:</p> <p><b>CP</b> Post by Chandler P.</p>       | 374         | 298   | 1.9%                             | 7           | 6     | 1        | 0     |














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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Fri 10/11/2019 2:54 pm EDT<br/>We've seen the Opioid Crisis mentioned across the media from local news stations to the Netflix</p> <p><b>CP</b> Post by Chandler P.</p>                       | 403         | 321   | 2%                               | 8           | 7     | 1        | 0     |
|    |   <p>Fri 10/11/2019 1:12 pm EDT<br/>The two substances we see people misuse the most are Alcohol and Opioids. It usually starts out as</p> <p><b>CP</b> Post by Chandler P.</p>                    | 355         | 276   | 1.7%                             | 6           | 5     | 1        | 0     |
|   |   <p>Fri 10/11/2019 12:52 pm EDT<br/>It's normal to have a rough week and want to go out for a beer with co-workers. Take a pain pill when your</p> <p><b>CP</b> Post by Chandler P.</p>          | 289         | 222   | 0.7%                             | 2           | 1     | 1        | 0     |
|  |   <p>Fri 10/11/2019 10:46 am EDT<br/>Normally, Veterans are told to "suck it up" or "deal with it", and on the last day of Mental Health Awareness We</p> <p><b>CP</b> Post by Chandler P.</p> | 342         | 263   | 1.2%                             | 4           | 3     | 1        | 0     |

















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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Thu 10/10/2019 11:16 am EDT<br/>8 out of ever 100 people will experience PTSD at some point in their life. There are four basic types</p> <p><b>CP</b> Post by Chandler P.</p>            | 393         | 312   | 2.3%                             | 9           | 7     | 1        | 1     |
|    |   <p>Thu 10/10/2019 10:00 am EDT<br/>Not everyone with Post Traumatic Stress Disorder (PTSD) has been through a dangerous event. Some</p> <p><b>CP</b> Post by Chandler P.</p>                 | 447         | 340   | 4%                               | 18          | 16    | 1        | 1     |
|   |   <p>Thu 10/10/2019 9:25 am EDT<br/>Normally, Veterans are told to "suck it up" or "deal with it", and on day four of Mental Health Awareness Week w</p> <p><b>CP</b> Post by Chandler P.</p> | 324         | 256   | 1.9%                             | 6           | 5     | 1        | 0     |
|  |   <p>Wed 10/9/2019 4:23 pm EDT</p> <p> Story</p>  | 44          | 39    | 0%                               | 0           | N/A   | N/A      | N/A   |













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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Wed 10/9/2019 4:00 pm EDT<br/>An estimated 19% of adults had an Anxiety Disorder in the last year alone. There are three common</p> <p> <b>Post</b> by Chandler P.</p>         | 386         | 299   | 4.7%                             | 18          | 16    | 1        | 1     |
|    |   <p>Wed 10/9/2019 1:20 pm EDT</p> <p> <b>Story</b></p>   | 50          | 43    | 0%                               | 0           | N/A   | N/A      | N/A   |
|    |   <p>Wed 10/9/2019 1:16 pm EDT</p> <p> <b>Story</b></p>  | 52          | 46    | 0%                               | 0           | N/A   | N/A      | N/A   |
|  |   <p>Wed 10/9/2019 1:08 pm EDT<br/>Yesterday we talked about Depression It gets pretty easy to feel like your tank is on E and there's no gas static</p> <p> <b>Story</b></p> | 70          | 62    | 0%                               | 0           | N/A   | N/A      | N/A   |

















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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Wed 10/9/2019 12:49 pm EDT<br/>Feeling anxious before making a big decision, taking a big test... or when you're watching the last 30 seconds</p> <p><b>CP</b> Post by Chandler P.</p>           | 365         | 293   | 4.7%                             | 17          | 16    | 1        | 0     |
|    |   <p>Wed 10/9/2019 11:41 am EDT<br/>Normally, Veterans are told to "suck it up" or "deal with it", and on day three of Mental Health Awareness Week w</p> <p><b>CP</b> Post by Chandler P.</p>        | 325         | 258   | 2.8%                             | 9           | 7     | 1        | 1     |
|   |   <p>Tue 10/8/2019 11:51 am EDT<br/>Not everyone who is depressed experiences every symptom or even every symptom the same way. It</p> <p><b>CP</b> Post by Chandler P.</p>                          | 589         | 426   | 7.3%                             | 43          | 39    | 1        | 3     |
|  |   <p>Tue 10/8/2019 11:08 am EDT<br/>It's normal to feel sad or a little low about things in your life every once in a while. Like you've been running no</p> <p><b>CP</b> Post by Chandler P.</p> | 392         | 301   | 5.9%                             | 23          | 20    | 1        | 2     |

















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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|       |  <p>Tue 10/8/2019 10:45 am EDT<br/>Normally, Veterans are told to "suck it up" or "deal with it", and on day two of Mental Health Awareness Week w</p> <p> <b>Post</b> by Chandler P.</p> | 437         | 326   | 3.9%                             | 17          | 15    | 2        | 0     |
|       |  <p>Tue 10/8/2019 8:47 am EDT<br/>PART TWO: There are resources out there specifically for Veterans Mental Health you could give them. From</p> <p> <b>Story</b></p>                      | 65          | 51    | 0%                               | 0           | N/A   | N/A      | N/A   |
|      |  <p>Tue 10/8/2019 8:38 am EDT<br/>PART ONE: The best way to be there for your Veteran is to directly ask them how they are doing with their</p> <p> <b>Story</b></p>                   | 66          | 55    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |  <p>Mon 10/7/2019 5:19 pm EDT<br/>2.1 million Veterans receive treatment for mental health issues annually. When it comes to ending the stigma</p> <p> <b>Post</b> by Chandler P.</p> | 678         | 359   | 4%                               | 27          | 26    | 1        | 0     |

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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Mon 10/7/2019 5:10 pm EDT<br/>Each case is different and we would need more info to be able to give you the right answers. We suggest going</p> <p> <b>Story</b></p>          | 88          | 60    | 0%                               | 0           | N/A   | N/A      | N/A   |
|    |   <p>Mon 10/7/2019 3:48 pm EDT<br/>Don't worry this is completely anonymous!</p> <p> <b>Story</b></p>  | 89          | 65    | 1.1%                             | 1           | N/A   | N/A      | N/A   |
|    |   <p>Mon 10/7/2019 2:01 pm EDT<br/>Sometimes our tanks are stuck on empty and our mental health can make life a little overwhelming. Goo</p> <p> <b>Post</b> by Chandler P.</p> | 491         | 381   | 5.1%                             | 25          | 22    | 2        | 1     |
|  |   <p>Mon 10/7/2019 12:29 pm EDT</p> <p> <b>Story</b></p>   | 133         | 96    | 0%                               | 0           | N/A   | N/A      | N/A   |



















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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Mon 10/7/2019 12:09 pm EDT<br/>Mental Health isn't the easiest thing to talk about, especially within the Veteran community. But here we are</p> <p><b>CP</b> Post by Chandler P.</p>  | 395         | 306   | 3.8%                             | 15          | 13    | 2        | 0     |
|    |   <p>Tue 10/1/2019 1:40 pm EDT<br/>-BREAKING- Due to a Software issue Veteran benefits may be delayed up to two days. • 📷: @VABenefits 🌐:</p> <p> Post</p> | 491         | 350   | 2.6%                             | 13          | 9     | 3        | 1     |
|   |   <p>Sun 9/29/2019 6:40 pm EDT<br/>Gold Star Mothers earn a distinction that no one wishes to have, but that they wear proudly. Today we honor</p> <p><b>CP</b> Post by Chandler P.</p>  | 480         | 354   | 3.8%                             | 18          | 18    | 0        | 0     |
|  |   <p>Sat 9/14/2019 4:19 pm EDT<br/>Before we go it's always important we leave you with our final warning. PLEASE keep all of these things in</p> <p><b>CP</b> Post by Chandler P.</p>  | 609         | 428   | 2.5%                             | 15          | 12    | 3        | 0     |

















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|---|--|---|-------|----------------------------------|-------------|-------|----------|-------|-----|
| <div></div>     | <div> <b>Story</b></div>     | Sat 9/14/2019 12:23 pm EDT                            | 49    | 45                               | 2%          | 1     | N/A      | N/A   | N/A |
| <div></div>     | <div> <b>Story</b></div>     | Sat 9/14/2019 12:18 pm EDT                            | 48    | 46                               | 0%          | 0     | N/A      | N/A   | N/A |
| <div></div>     | <div> <b>Story</b></div>  | Sat 9/14/2019 12:18 pm EDT                            | 51    | 50                               | 0%          | 0     | N/A      | N/A   | N/A |
| <div></div> | <div> <b>Story</b></div> | Sat 9/14/2019 12:15 pm EDT<br>THE ANSWER IS... FALSE! | 72    | 63                               | 0%          | 0     | N/A      | N/A   | N/A |

















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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Fri 9/13/2019 4:58 pm EDT<br/>All week we've had one mission: start a conversation within the Veteran community about Veteran suicide</p> <p> <b>Post</b> by Chandler P.</p>       | 447         | 336   | 2.5%                             | 11          | 9     | 0        | 2     |
|    |   <p>Fri 9/13/2019 4:21 pm EDT<br/>Fact or Myth</p> <p> <b>Story</b></p>  | 62          | 50    | 0%                               | 0           | N/A   | N/A      | N/A   |
|    |   <p>Fri 9/13/2019 3:06 pm EDT<br/>All week we've had one mission: start a conversation within the Veteran community about suicide prevention</p> <p> <b>Post</b> by Chandler P.</p> | 588         | 453   | 4.1%                             | 24          | 20    | 4        | 0     |
|  |   <p>Fri 9/13/2019 2:02 pm EDT<br/>IT COULD SAVE THEIR LIFE</p> <p> <b>Story</b></p>  | 56          | 49    | 0%                               | 0           | N/A   | N/A      | N/A   |

















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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Fri 9/13/2019 2:00 pm EDT<br/>SO IF YOU HAVE A LOVED ONE WHO TALKS SEEMS TO TALK ABOUT DEATH OR SUICIDE. CHECK IN GIVE THEM</p>  <b>Story</b> | 55          | 51    | 0%                               | 0           | N/A   | N/A      | N/A   |
|    |   <p>Fri 9/13/2019 1:58 pm EDT<br/>THEY WILL ALSO TALK SPECIFICALLY ABOUT DEATH OR SUICIDE AND THEY WILL COMMUNICATE ABOUT THEIR</p>  <b>Story</b> | 56          | 53    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |   <p>Fri 9/13/2019 1:57 pm EDT<br/>MOST PEOPLE WHO CONSIDER SUICIDE SHOW SIGNS OF SERIOUS DISTRESS</p>  <b>Story</b>                            | 61          | 56    | 0%                               | 0           | N/A   | N/A      | N/A   |
|  |   <p>Fri 9/13/2019 1:53 pm EDT<br/>THE ANSWER IS... FALSE!</p>  <b>Story</b>   | 72          | 59    | 0%                               | 0           | N/A   | N/A      | N/A   |

















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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
| <div></div>     | <div> <b>Story</b></div> <div>Fri 9/13/2019 10:37 am EDT</div>   | 90          | 76    | 1.1%                             | 1           | N/A   | N/A      | N/A   |
| <div></div>     | <div> <b>Post</b> by Chandler P.</div> <div>Fri 9/13/2019 10:37 am EDT<br/>Today is the last day of National Suicide Prevention Week and from everyone here at Vet Comp &amp; Pen we</div> | 422         | 316   | 2.8%                             | 12          | 11    | 1        | 0     |
| <div></div>     | <div> <b>Post</b> by Chandler P.</div> <div>Thu 9/12/2019 2:47 pm EDT<br/>This week is National Suicide Prevention Week and we're using our platform to start a conversation abo</div>  | 609         | 453   | 3.8%                             | 23          | 17    | 5        | 1     |
| <div></div> | <div> <b>Story</b></div> <div>Thu 9/12/2019 2:17 pm EDT</div>  | 53          | 46    | 0%                               | 0           | N/A   | N/A      | N/A   |

















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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|       |  <p>Thu 9/12/2019 1:56 pm EDT<br/>Head to our story now!<br/>#vetcompandpen #vcp<br/>#nationalsuicidepreventionweek</p> <p> <b>Post</b></p>                 | 368         | 265   | 1.9%                             | 7           | 6     | 0        | 1     |
|       |  <p>Thu 9/12/2019 1:53 pm EDT<br/>Fact or Myth</p> <p> <b>Story</b></p>   | 50          | 46    | 0%                               | 0           | N/A   | N/A      | N/A   |
|       |  <p>Thu 9/12/2019 12:00 pm EDT</p> <p> <b>Story</b></p>  | 42          | 41    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |  <p>Thu 9/12/2019 12:00 pm EDT<br/>BY ASKING SOMEONE IF THEY ARE<br/>THINKING ABOUT KILLING<br/>THEMSELVES YOU ARE GIVING THEM</p> <p> <b>Story</b></p> | 51          | 44    | 0%                               | 0           | N/A   | N/A      | N/A   |

















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|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
| <div></div>     | <div><br/> Story</div> <div>Thu 9/12/2019 11:43 am EDT<br/>THE ANSWER IS.... FALSE!</div>   | 55          | 46    | 0%                               | 0           | N/A   | N/A      | N/A   |
| <div></div>     | <div><br/> Story</div> <div>Thu 9/12/2019 11:22 am EDT</div>  | 69          | 59    | 0%                               | 0           | N/A   | N/A      | N/A   |
| <div></div>     | <div><br/> Post by Chandler P.</div> <div>Thu 9/12/2019 11:22 am EDT<br/>This week is National Suicide Prevention Week and it's all about starting a conversation. Validating th</div> | 399         | 296   | 3%                               | 12          | 12    | 0        | 0     |
| <div></div> | <div><br/> Story</div> <div>Wed 9/11/2019 2:59 pm EDT<br/>Myth or Fact</div>  | 64          | 54    | 0%                               | 0           | N/A   | N/A      | N/A   |

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|---|---|--|-------|----------------------------------|-------------|-------|----------|-------|-----|
|       | <br> Story    | Wed 9/11/2019 12:14 pm EDT   | 60    | 57                               | 0%          | 0     | N/A      | N/A   | N/A |
|       | <br> Post     | Wed 9/11/2019 12:13 pm EDT<br>This week is National Suicide Prevention Week and it's all about starting a conversation. Some times       | 447   | 319                              | 3.8%        | 17    | 16       | 0     | 1   |
|       | <br> Story | Wed 9/11/2019 11:59 am EDT<br>SO IF WE CAN NOTICE THE WARNING SIGNS AND CREATE SOME TIME AND SPACE BETWEEN THE VETERAN AND               | 65    | 60                               | 0%          | 0     | N/A      | N/A   | N/A |
|   | <br> Post | Wed 9/11/2019 11:54 am EDT<br>Have you checked our story for the results of our facts and myths poll? Keep up to date with our facts and | 315   | 234                              | 1.3%        | 4     | 4        | 0     | 0   |



















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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <div> <p>Wed 9/11/2019 11:48 am EDT</p> <p>THIS MEANS 90% OF PEOPLE DO NOT GO ONTO DIE BY SUICIDE IF THEIR FIRST ATTEMPT DOES NOT RESULT II</p> </div> | 69          | 62    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |  <b>Story</b>   |             |       |                                  |             |       |          |       |
|    |   <div> <p>Wed 9/11/2019 11:45 am EDT</p> </div>   | 76          | 67    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |  <b>Story</b>   |             |       |                                  |             |       |          |       |
|    |   <div> <p>Wed 9/11/2019 11:32 am EDT</p> <p>AND THE ANSWER IS..... FALSE!</p> </div>   | 79          | 72    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |  <b>Story</b>   |             |       |                                  |             |       |          |       |
|  |   <div> <p>Wed 9/11/2019 11:13 am EDT</p> <p>" No day shall erase you from the memory of time" -Virgil</p> </div>                                    | 90          | 81    | 0%                               | 0           | N/A   | N/A      | N/A   |
|   |  <b>Story</b>   |             |       |                                  |             |       |          |       |

















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|---|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Wed 9/11/2019 10:30 am EDT<br/>There are things in this world more important than ourselves. Today we take a minute to remember the</p> <p> <b>Post</b> by Chandler P.</p>           | 407         | 324   | 5.4%                             | 22          | 20    | 1        | 1     |
|    |   <p>Tue 9/10/2019 10:32 pm EDT</p> <p> <b>Story</b></p>  | 86          | 72    | 0%                               | 0           | N/A   | N/A      | N/A   |
|    |   <p>Tue 9/10/2019 5:43 pm EDT<br/>Our big theme this week is starting a conversation, to do that we have to talk about some Big Facts. Did you</p> <p> <b>Post</b> by Chandler P.</p> | 710         | 525   | 5.6%                             | 40          | 30    | 9        | 1     |
|  |   <p>Tue 9/10/2019 2:03 pm EDT</p> <p> <b>Story</b></p>   | 74          | 66    | 0%                               | 0           | N/A   | N/A      | N/A   |

















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|---|---|---|-------|----------------------------------|-------------|-------|----------|-------|-----|
| <div></div>     | <div><br/> <b>Story</b></div>                   | Tue 9/10/2019 11:15 am EDT  | 69    | 66                               | 0%          | 0     | N/A      | N/A   | N/A |
| <div></div>     | <div><br/> <b>Post</b> by Chandler P.</div>     | Tue 9/10/2019 11:14 am EDT<br>This week is National Suicide Prevention Week and it's all about starting a conversation. An easy way | 443   | 316                              | 3.4%        | 15    | 11       | 0     | 4   |
| <div></div>     | <div><br/> <b>Story</b></div>                | Tue 9/10/2019 10:11 am EDT  | 99    | 82                               | 0%          | 0     | N/A      | N/A   | N/A |
| <div></div> | <div><br/> <b>Post</b> by Chandler P.</div> | Mon 9/9/2019 2:04 pm EDT<br>Over 20 Veterans commit suicide daily... This outrageous number means that Veterans make up 18          | 561   | 400                              | 4.6%        | 26    | 20       | 3     | 3   |

















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|---|---|---|-------|----------------------------------|-------------|-------|----------|-------|-----|
|       | <br> <b>Story</b>                   | Mon 9/9/2019 10:22 am EDT   | 92    | 70                               | 0%          | 0     | N/A      | N/A   | N/A |
|       | <br> <b>Story</b>                   | Mon 9/9/2019 10:22 am EDT<br>Tap and hold your screen to<br>screenshot and share our next slide.<br>Share to your story with                      | 115   | 85                               | 0%          | 0     | N/A      | N/A   | N/A |
|       | <br> <b>Post</b> by Chandler P.  | Mon 9/9/2019 10:05 am EDT<br>Today is the start of National Suicide<br>Prevention Week. Everyday over 20<br>Veterans take their own lives... This | 458   | 344                              | 5%          | 23    | 22       | 1     | 0   |
|   | <br> <b>Post</b> by Chandler P. | Fri 8/30/2019 3:15 pm EDT<br>We want to give a HUGE thank you to<br>Marine Corps and Army Reserves<br>Veteran Carlos for taking time out of       | 544   | 373                              | 3.7%        | 20    | 19       | 1     | 0   |













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| Profile   | Post by Published Date ▼  | Impressions | Reach | Engagement Rate (per Impression) | Engagements | Likes | Comments | Saves |
|---|---|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|    |   <p>Wed 8/21/2019 8:16 pm EDT<br/>-BREAKING- President Donald Trump signs an executive order automatically forgiving the student loan debt for a</p> <p> <b>Post</b> by Chandler P.</p>             | 723         | 478   | 6.4%                             | 46          | 36    | 7        | 3     |
|    |   <p>Mon 8/19/2019 5:49 pm EDT<br/>Aviation is proof that given, the will, we have the capacity to achieve the impossible.✈️ -Eddie Rickenbacker 🇺🇸</p> <p> <b>Post</b></p>                          | 696         | 362   | 2.7%                             | 19          | 18    | 0        | 1     |
|   |   <p>Sun 8/11/2019 5:26 pm EDT<br/>On Military Sons and Daughters Day, we'd like to recognize the children of all of our brave service men and</p> <p> <b>Post</b> by Chandler P.</p>             | 601         | 436   | 5%                               | 30          | 30    | 0        | 0     |
|  |   <p>Thu 8/8/2019 1:12 pm EDT<br/>In June, Vet Comp &amp; Pen selected one of their Veterans, Bobbie, living with PTSD to receive a specialized service</p> <p> <b>Post</b> by Chandler P.</p> | 443         | 327   | 2.7%                             | 12          | 12    | 0        | 0     |

## Published Posts

Review the lifetime performance of the posts you published during the publishing period.

| Profile  | Post by Published Date ▼   | Impressions | Reach | Engagement Rate (per Impression) | Engagements | Likes | Comments | Saves |
|--|--|-------------|-------|----------------------------------|-------------|-------|----------|-------|
|   | <br><br>Tue 8/6/2019 6:12 pm EDT<br>What makes Top Tier K9 stand out in a sea of assistance dog training facilities? It only takes Jeff Minder<br> <b>Post</b>                | 622         | 336   | 2.7%                             | 17          | 17    | 0        | 0     |
|   | <br><br>Mon 8/5/2019 4:22 pm EDT<br>With over 18 million Veterans in the United States of America, almost 30 percent of our country's Veterans<br> <b>Post</b> by Chandler P. | 638         | 460   | 6.4%                             | 41          | 38    | 1        | 2     |
|  | <br><br>Sun 8/4/2019 8:09 pm EDT<br>Honor, respect and devotion to duty. Happy 229th birthday to the U.S. Coast Guard! Thank you to the brave<br> <b>Post</b>              | 529         | 381   | 4.7%                             | 25          | 23    | 0        | 2     |